

Hillary Institute of International Leadership

Contents of Financial Statements

For the Year Ended 31 March 2017

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Hillary Institute of International Leadership

Directory

As at 31 March 2017

Nature of Business	Recognising, Rewarding & Nurturing Great Leadership
Address	P O Box 578 Christchurch 8140
Trust Formation Date	17 February 2005
Trustees	G A Moore (Retired - 10 August 2016) P R Townsend M A Prain D Caygill A Goodall D P Beck (Retired - 7 December 2016) S McMeeking M Monahan (Appointed December 2016) C Young (Appointed 1 February 2017)
Beneficiary	Leaders who have made outstanding contributions towards improving the human condition.
Main Sources of Cash and Resources	The Hillary Institute of International Leadership's primary source of cash and resources currently is accumulated reserves over the past decade from our initial investor.
Main Methods Used to Raise Funds	The Hillary Institute of International Leadership has in the past year undertaken a modest capital raising campaign with an ultimate goal of NZD\$5m. Our operating funds are supplemented by modest earnings from Hillary Institute of International Leadership events and support work in relation to the Edmund Hillary Fellowship Programme operated by Edmund Hillary Fellowship Limited.
Entity's Reliance on Volunteers and Donated Goods or Services	The Hillary Institute of International Leadership is not a volunteer-based organisation however both Trustees and event sponsors contribute substantive 'in-kind' resourcing in support of our work.
Type of Trust	Qualifying
Accountants	Deloitte Limited (as trustee for the Deloitte Trading Trust) 151 Cambridge Terrace Christchurch 8013
Auditors	KPMG Chartered Accountants P O Box 1739 Christchurch 8140
Bankers	ANZ Bank New Zealand Limited BNZ
Solicitors	Buddle Findlay P O Box 322 Christchurch
IRD Number	090-436-058

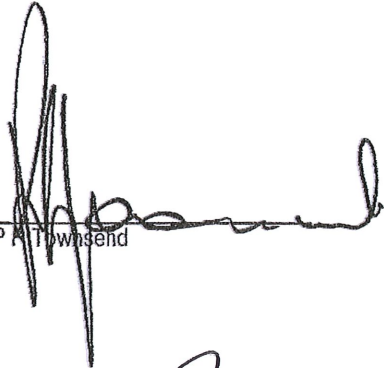
Hillary Institute of International Leadership

Approval Statement

For the Year ended 31 March 2017

Approval and Issue of Financial Statements

On this date the Trustees approve and issue the annual report including the attached financial statements for Hillary Institute of International Leadership for the year ended 31 March 2017.



P A Townsend

Trustee

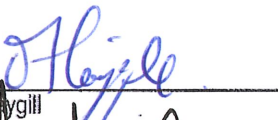
Date 4/9/17



M A Prain

Trustee

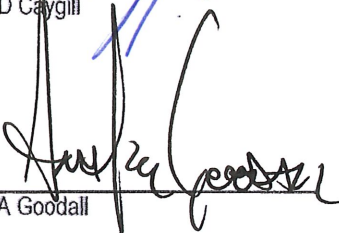
Date 6/9/17



D Caygill

Trustee


Date 6.9.2017



A Goodall

Trustee

Date September⁰⁶ 2017



S McMeeking

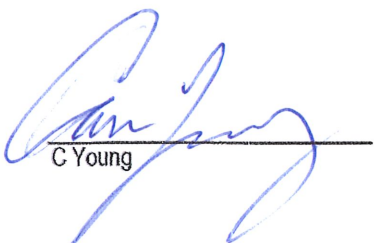
Trustee

Date 6/09/17

M Monahan

Trustee

Date _____



C Young

Trustee

Date 6/09/17

Hillary Institute of International Leadership

Approval Statement

For the Year ended 31 March 2017

Approval and Issue of Financial Statements

On this date the Trustees approve and issue the annual report including the attached financial statements for Hillary Institute of International Leadership for the year ended 31 March 2017.

P R Townsend

Trustee

Date _____

M A Prain

Trustee

Date _____

D Caygill

Trustee

Date _____

A Goodall

Trustee

Date _____

S McMeeking

Trustee

Date _____



M Monahan

Trustee

Date Sept 6, 2017

C Young

Trustee

Date _____



Independent Auditor's Report

To the beneficiaries of Hillary Institute of International Leadership

Report on the performance report

Opinion

In our opinion, the accompanying performance report of Hillary Institute of International Leadership (the trust) on pages 6 to 14:

- i. present fairly in all material respects the trust's financial position as at 31 March 2017 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with PBE Simple Format Reporting Standard - Accrual (Not-For-Profit); and
- iii. the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the statement of service performance are suitable.

We have audited the accompanying performance report which comprise:

- the statement of financial position as at 31 March 2017;
- the statements of comprehensive income, changes in equity and cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information; and
- the statement of service performance and entity information on page 6



Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ("ISAs (NZ)"), and the audit of the entity information and the statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) (ISAE (NZ)) 3000 (Revised) *Assurance Engagements Other than Audits or Reviews of Historical Financial Information* (. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the trust in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) and (ISAE (NZ)) 3000 are further described in the Auditor's Responsibilities for the Audit of the performance report section of our report.

Other than in our capacity as auditor we have no relationship with, or interests in, the trust.



Use of this Independent Auditor's Report

This report is made solely to the beneficiaries as a body. Our audit work has been undertaken so that we might state to the beneficiaries those matters we are required to state to them in the Independent Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the beneficiaries as a body for our audit work, this report, or any of the opinions we have formed.



Responsibilities of the Trustees for the performance report

The Trustees, on behalf of the trust, are responsible for:

- the preparation and fair presentation of the performance report in accordance with generally accepted accounting practice in New Zealand (being PBE Simple Format Reporting Standard - Accrual (Not-For-Profit));
- implementing necessary internal control to enable the preparation of a performance report that is fairly presented and free from material misstatement, whether due to fraud or error;
- identifying outcomes and outputs that are relevant, reliable, comparable and understandable, and quantifying the outputs to the extent applicable, to report in the statement of service performance; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.



Auditor's Responsibilities for the Audit of the performance report

Our objective is:

- to obtain reasonable assurance about whether the performance report as a whole is free from material misstatement, whether due to fraud or error;
- perform procedures to obtain and evaluate evidence in regards to whether the reported outcomes and outputs and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable; and
- to issue an Independent Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this performance report.

A further description of our responsibilities for the audit of this performance report is located at the External Reporting Board (XRB) website at:

https://www.xrb.govt.nz/Site/Auditing_Assurance_Standards/Current_Standards/Page8.aspx

This description forms part of our Independent Auditor's Report.

KPMG
Christchurch

6 September 2017

Hillary Institute of International Leadership

Statement of Service Performance

For the Year Ended 31 March 2017

Description of Entity's Outcomes

Our mission is simple: to recognise and reward exceptional international leadership in mid-career, those who are in play and can go considerably further with peer support, leverage and goodwill.

Description and Quantification of the Entity's Outputs

After nine operational years, seven Hillary laureates and two Hillary Step Prizes, we have built significant presence and credibility around the world since our launch in 2007. Our 2016 Hillary Laureate, ecological economist Tim Jackson received his award in his home community of Surrey in December and then he toured New Zealand in February and March, working with a variety of key stakeholders. On the 31st of January 2017, the Institute joined with partners Kiwi Connect and the New Zealand Government in launching the Edmund Hillary Fellowship - Global Impact Visa programme for purpose-driven entrepreneurs.

Additional Output Measures

On the 13th of June 2017, the Hillary Institute of International Leadership announced Sweden's Johan Rockstrom as the 2017 Hillary Laureate.

These financial statements are to be read in conjunction with the accompanying Notes and the Compilation Report. These statements have been audited.



Hillary Institute of International Leadership

Statement of Financial Performance

For the Year Ended 31 March 2017

Note	2017	2016
	\$	\$
Operating Income		
Consulting/Advisory Fees	40,944	-
Symposium Sponsorship Income	3,750	6,894
Donations	40,062	38,329
Interest Income	7,154	13,208
Other Income	-	2,702
Total Operating Income	91,910	61,133
Less Expenses		
Accountancy	2,658	2,315
Advertising	-	1,204
Board	1,483	447
Bank Charges	188	77
Communication	3,040	1,364
Depreciation	88	104
Donations	4,000	4,200
Development Costs	7,724	6,862
Executive Services	45,644	45,063
Foreign Exchange Loss / (Gain)	(0)	(36)
Laureate Costs	2,113	1,210
Hillary Step Award	-	1,623
Insurance	1,266	1,242
Legal Fees	1,605	-
Office Expenses	49	295
Symposium Costs	1,304	8,182
Telephone & Tolls	80	-
Travel - National	572	1,323
Travel - International	9,662	21,184
Web Servicing	654	993
Total Expenses	82,130	97,650
Net Surplus (Deficit)	9,780	(36,517)
Allocated pursuant to Deed of Trust as follows:		
Transfer to Trustee Income	9,780	(36,517)
	9,780	(36,517)

These financial statements are to be read in conjunction with the accompanying Notes and the Compilation Report. These statements have been audited.



Hillary Institute of International Leadership

Statement of Changes in Trust Funds

For the Year Ended 31 March 2017

	2017	2016
	\$	\$
Revenue and Revaluations		
Net Surplus (Deficit)	9,780	(36,517)
Total Revenue and Revaluations	9,780	(36,517)
Trust Funds at the Beginning of the Year	319,030	355,548
Trust Funds at the End of the Year	328,810	319,030

These financial statements are to be read in conjunction with the accompanying Notes and the Compilation Report. These statements have been audited.



Hillary Institute of International Leadership

Statement of Financial Position

As at 31 March 2017

	Note	2017	2016
		\$	\$
Current Assets			
Cash & Bank Balances		75,968	43,774
Accounts Receivable		50,592	-
Accrued Interest		86	11,020
GST Receivable		-	1,486
Prepayments		1,137	1,163
Term Deposit	2	210,000	266,000
Total Current Assets		337,783	323,443
Non Current Assets			
Property, Plant & Equipment	3	499	588
Total Assets		338,282	324,030
Current Liabilities			
Accounts Payable		5,000	5,000
GST Payable		4,472	-
Total Liabilities		9,472	5,000
Net Assets		328,810	319,030
Trust Funds			
Trust Capital	4	100	100
Trustees Accumulated Income	5	328,710	318,930
Total Trust Funds		328,810	319,030



These financial statements are to be read in conjunction with the accompanying Notes and the Compilation Report. These statements have been audited.

Hillary Institute of International Leadership

Statement of Cash Flows

For the Year Ended 31 March 2017

Note	2017	2016
	\$	\$
Cash Flows from Operating Activities		
Cash was provided from:		
Receipts from Doners	43,812	47,925
	43,812	47,925
Cash was disbursed to:		
Payments to Suppliers and Employees	85,706	97,497
	85,706	97,497
Net Cash Flows from Operating Activities	(41,894)	(49,572)
Cash Flows from Investing Activities		
Cash was provided from:		
Proceeds from Maturing Term Deposit	266,000	258,604
Interest Received	18,088	4,073
	284,088	262,677
Cash was disbursed to:		
Investment in Term Deposits	210,000	266,000
	210,000	266,000
Net Cash Flows from Investing Activities	74,088	(3,323)
Net Decrease in Cash Held	32,194	(52,895)
Cash at the Beginning of the Year	43,774	96,669
Cash at the End of the Year	75,968	43,774

These financial statements are to be read in conjunction with the accompanying Notes and the Compilation Report. These statements have been audited.



Hillary Institute of International Leadership

Notes to and forming part of the Financial Statements

For the Year Ended 31 March 2017

1 Statement of Accounting Policies

Reporting Entity

Hillary Institute of International Leadership is a Charitable Trust registered with the Charities Commission under the Charities Act 2005.

Statement of Compliance and Basis of Preparation

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

The accounting principles recognised as appropriate for the measurement and reporting of the Statement of Financial Performance and Statement of Financial Position on a historical cost basis are followed by the trust, unless otherwise stated in the Specific Accounting Policies.

The information is presented in New Zealand dollars. All values are rounded to the nearest \$.

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of the Statement of Financial Performance and Statement of Financial Position have been applied:

(a) Revenue Recognition

Dividends & Interest Revenue

Dividend & Interest revenue from investments is recognised when the right to receive payment has been established. Dividend & Interest revenue is recorded gross of RWT, NRWT & withholding tax credits but net of imputation credits.

Provision of Services

Revenue from the provision of services is recognised when the services are invoiced.

(b) Property, Plant & Equipment

Property, Plant & Equipment are recognised at cost less aggregate depreciation. Depreciation has been calculated using the maximum rates permitted by the Income Tax Act 2007. In accordance with the changes to this Act, buildings with an estimated useful life of 50 years or more have no depreciation from 2011/2012 and later income tax years. Gains and losses on disposal of fixed assets are taken into account in determining the operating result for the year.

(c) Income Tax

For taxation purposes the trust is deemed to be a charitable organisation and its income is not subject to taxation.

(d) Investments

Investments are recorded at cost.

(e) Goods and Services Taxation (GST)

Revenues and expenses have been recognised in the financial statements exclusive of GST. All items in the Statement of Financial Position are stated exclusive of GST except for receivables and payables which are stated inclusive of GST.



These financial statements are to be read in conjunction with the accompanying Notes and the Compilation Report. These statements have been audited.

Hillary Institute of International Leadership

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 31 March 2017

(f) Liabilities

Liabilities are stated at the estimated amounts payable and include obligations which can be reliably estimated, with the exception of interest free loans.

Interest free loans are initially recorded at fair value and subsequently at amortised cost using the effective interest cost method.

(g) Functional & Presentation Currency

The financial statements are presented in New Zealand dollars and all values are rounded to the nearest dollar. The functional currency of the trust is New Zealand dollars (NZ\$).

(h) Foreign Exchange Policy

Assets and liabilities expressed in foreign currencies are converted to New Zealand dollars at the rate of exchange ruling at balance date. Profits and losses on exchange, both realised and unrealised, are recognised in the period in which they occur by way of a credit or change in the revenue statement.

(i) Changes in Accounting Policies

There have been no changes in accounting policies. All policies have been applied on a basis consistent with those from previous financial statements.

2 Current Investments

	2017	2016
	\$	\$
Term Deposit		
Term Deposit	-	266,000
BNZ Term Deposit -77	150,000	-
BNZ Term Deposit -86	60,000	-
Total Current Investments	<u>210,000</u>	<u>266,000</u>

3 Property, Plant & Equipment

	Cost	Accumulated Depreciation	Closing Book Value
	\$	\$	\$
Property, Plant & Equipment 2017			
Website	2,985	2,486	499
Total Property, Plant & Equipment	<u>2,985</u>	<u>2,486</u>	<u>499</u>
Property, Plant & Equipment 2016			
Website	2,985	2,397	588
Total Property, Plant & Equipment	<u>2,985</u>	<u>2,397</u>	<u>588</u>

Hillary Institute of International Leadership

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 31 March 2017

4	Trust Capital	2017	2016
		\$	\$
	Opening Balance	100	100
	Total Trust Capital	100	100
5	Trustees Accumulated Income	2017	2016
		\$	\$
	Opening Balance	318,930	355,448
	Plus:		
	Surplus for the Year	9,780	-
	Less:		
	Deficit for the Year	-	36,517
	Total Trustees Accumulated Income	328,710	318,930

6 Interests Register

Many of the Board members of Hillary Institute of International Leadership are involved in other organisations with which the Trust transacts.

Following are the Board members and the associated entities. The entities listed are transacted with to carry out the activities of the Trust. All transactions are entered into on an arms length basis. There have been no debts written off or forgiven during the year.

- Garry Moore - Trustee
- Peter Townsend - Chief Executive - Canterbury Employers' Chamber of Commerce.
- Anake Goodall - Director of Meridian Energy.
- David Caygill - ECan Commissioner.
- Rev Peter Beck - Anglican Priest.
- Mark Prain - Director - Maven Ltd.
- S McMeeking - Director - Catalytic Ltd.
- Matthew Monahan - Chairman - Edmund Hillary Fellowship Limited.

7 Audit Fees

The audit fee for the year was \$Nil (31 March 2016: \$Nil).



These financial statements are to be read in conjunction with the accompanying Notes and the Compilation Report. These statements have been audited.

Hillary Institute of International Leadership

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 31 March 2017

9 Related Parties

During the year total payments of \$45,644 (2016: \$45,063) were made to Maven Limited as a related party for Executive Services rendered.

10 Capital Commitments

The trust has no capital commitments as at 31 March 2017, (2016 Nil).

11 Contingent Liabilities

The trust has no contingent liabilities and no guarantees as at 31 March 2017. (2016: Contingent Liabilities Nil. Guarantees Nil.)



These financial statements are to be read in conjunction with the accompanying Notes and the Compilation Report. These statements have been audited.

Hillary Institute of International Leadership

Trust Minutes

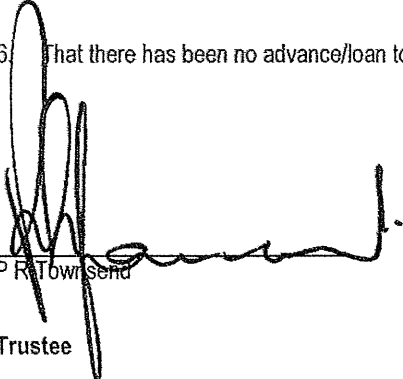
Resolution of Trustees of the Hillary Institute of International Leadership dated 6TH day of SEPTEMBER

The Trustees, having reviewed:

1. The financial accounts for the year ended 31 March 2017.
2. The terms of the Trust Deed.
3. The objectives of the Trust Deed.
4. The circumstances of each beneficiary, in respect of age, health, prospects and their needs.
5. The nature of the existing investments.
6. The circumstances of the Trust and the asset allocation strategy.
7. The need for outside experts.

Now Resolve

1. The Financial Statements for the year ended 31 March 2017 as prepared by Deloitte Limited (as trustee for the Deloitte Trading Trust) showing a Surplus of \$9,780 be and are hereby approved and adopted.
2. That there be no allocations to the beneficiaries, and all income be retained as Trustee Income.
3. That there be no capital distributed to beneficiaries.
4. That there be no retained earnings distributed to beneficiaries
5. That there be no tax distributed to beneficiaries
6. That there has been no advance/loan to beneficiaries.


P R Townsend
Trustee

Date 6/9/17


M A Prain

Date 6/9/17

Trustee

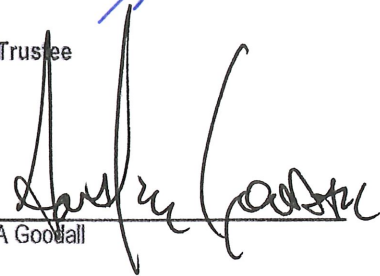
Hillary Institute of International Leadership

Trust Minutes



D Caygill

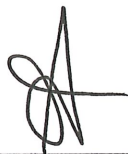
Date 6.9.2017

Trustee


Trustee

A Goodall

Date September⁰⁶ 2017

Trustee


Trustee

S McMeeking

Date 6/09/17

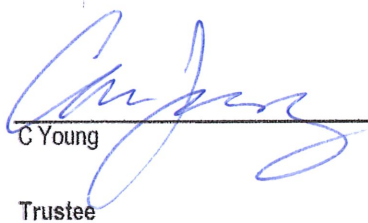
Trustee

M Monahan

Trustee

M Monahan

Date _____

Trustee


Trustee

C Young

Date 6/09/12

Trustee

Hillary Institute of International Leadership

Trust Minutes

D Caygill

Trustee

Date _____

A Goodall

Trustee

Date _____

S McMeeking

Trustee

Date _____



M Monahan

Trustee

Date Sept 6, 2017

C Young

Trustee

Date _____

